



**NATAL INLAND
BOWLING ASSOCIATION**

*Affiliated to Bowls South Africa
Founded 1997*

Cell: 073 262 4709

Website: www.nibabowling.co.za

E-mail: admin@nibabowling.co.za

Physical Address: 381 Boshoff Street, Pietermaritzburg, 3201

**CIRCULAR 10 OF 2026:
SPONSORSHIP OPPORTUNITIES FOR NIBA COMPETITIONS 2026**

Dear Club Presidents and Executives

1. Background: The Birth of Our Sponsorship Process

Three years ago, we began the journey of raising tournament sponsorship through the club structures. Our primary focus was to establish a base value for each competition that would cover the prize money paid to players at Prize Giving. Since then, we have successfully raised almost all the required funds through sponsorship, ensuring well-supported and memorable prize-giving events without placing any financial burden on the NIBA coffers.

2. Current Situation

With finances remaining tight, discussions have arisen around clubs “bidding” for the rights to host our competitions. This raises an important question: if competitions are awarded to the highest bidder, what happens to surplus funds once our base commitments are met? While clubs will benefit and can calculate potential green fee and bar income, any surplus generated will be retained by the district to cover trophy engraving, prize-giving costs, and other future growth initiatives as deemed appropriate by Council.

3. Sponsorship Invitation & Guidelines

As part of our commitment to fostering growth and excellence in our sport, NIBA invites all affiliated clubs, individuals, companies, or a combination thereof to consider sponsoring upcoming District competitions.

Benefits of sponsorship include:

- Hosting sectional play at your club
- Guaranteed hosting of playoffs and finals
- Branding and marketing opportunities to players and spectators

Key Guidelines:

- Each competition has a **base value**, covering prize money and player costs.
- Clubs may submit **bids above the base value**.
- Benefits based on club facilities:
 - **Single-Green Club:** 1 full green for sectional play at R80 per player, playoffs & finals
 - **Two-Green Club:** 2 full greens for sectional play at R80 per player, playoffs & finals
 - **Three-Green Club:** 3 full greens for sectional play at R80 per player, playoffs & finals



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Clubs can calculate potential green fee and bar income, while the district retains any surplus for future growth. Entries cannot be guaranteed, but **entries will be released on time** to give all clubs equal opportunity.

4. Competitions Available for Sponsorships for 2026 and their baseline values

COMPETITION	VALUE (R)
15 Feb Open Fours (Sectional Play) 21 & 22 Feb Playoffs	5500
19 April Mixed Pairs (Sectional Play) 25 & 26 April Mixed Pairs (Playoffs)	10000
12 - 14 May NIBA Vets Trips	4000
14 June NIBA Open Singles (Sectional Play) 20 & 21 June Open Singles Playoffs	2500
4 & 5 July NIBA Invitational Open Masters	5500
7 – 9 July NIBA Vets Singles	2500
11 & 12 July NIBA Vets Masters	5500
1 & 2 August NIBA Champ of Champs	2000
9 August NIBA Novice Singles (Sectional Play) 15 & 16 August NIBA Novice Singles Playoffs	1500
25 – 27 August NIBA Vet Fours	5500
29 – 31 August KZN Pairs	
15 - 17 September NIBA Vets Pairs	2600
4 October NIBA Open Pairs (Sectional Play) 10 & 11 October NIBA Open Pairs (Playoffs)	2600
25 October NIBA Open Trips (Sectional Play) 31 Oct – 01 November NIBA Open Trips (Playoffs)	4000
8 November NIBA Open Mixed Fours (Sectional Play) 21 & 22 November NIBA Open Mixed Fours (Playoffs)	5500
28 November NIBA Junior Singles	1500



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5. Hosting Requirements

To ensure optimal playing conditions, sponsoring clubs must adhere to the following:

1. Greens available for assessment by the NIBA Greens Committee and of a suitable standard according to the BSA Greens checklist
2. Greens cut preferably on the day or day prior
3. Two-metre marks and centre line on each rink
4. No more than 6 rinks strung for all competitions
5. Markers for jack and bowl in the ditch, plus entry points on each rink
6. Club official or Competition Secretary to assist with organisation
7. Technical Official box with NIBA By-Laws and Laws of the Sport of Bowls
8. Green-side water, scoreboards, markers/chalk
9. Adequate shading for all players around the greens
10. Appropriate catering, including teas, lunches, and bar facilities

6. Special Focus – KZN Pairs and Mixed Pairs

- NIBA will host the **KZN Pairs** this year and encourages clubs to seek sponsors for this marquee event.
- The **Mixed Pairs** competition is unique as the winners go on to represent the district at the national BSA Mixed Pairs event. Clubs are encouraged to secure external sponsorship of at least **R10 000** to cover prizes and player costs, while providing marketing visibility to the sponsor.

Clubs wishing to submit a bid are requested to reply no later than 11 February 2026, so that the Executive Committee can consider the bids at its meeting on 21 February 2026. Please note that the NIBA Fours must be finalized in advance, as the competition commences on 15 February.

We thank you for your continued support and look forward to working with you to make 2026 another successful year for our sport.

Kind regards

Tara Janse van Rensburg

PRESIDENT

29 January 2026

Cc Executive & Clubs